
Cathy A. Enz Ph.D
Cornell University, cae4@cornell.edu

Follow this and additional works at: https://scholarship.sha.cornell.edu/chrpubs
Part of the Hospitality Administration and Management Commons

Recommended Citation

This Article is brought to you for free and open access by the The Center for Hospitality Research (CHR) at The Scholarly Commons. It has been accepted for inclusion in Center for Hospitality Research Publications by an authorized administrator of The Scholarly Commons. For more information, please contact hotellibrary@cornell.edu.

Abstract
Surveys of hotel general managers conducted in 2001 and in 2002 found some but not many hotels making changes in their safety and security arrangements. When asked to respond on a five-point scale whether they were doing nothing (1) or much (5) managers generally answered in the middle, indicating that they were making some changes, either by adding security staff or updating security policies. On balance, the hotels made more changes in 2002 than in 2001. When the sample was broken down into segments, the study found that extended-stay hotels reported the greatest change in safety and security procedures, while luxury hotels were most likely to add security staff, followed by extended-stay properties. Examining the hotels by their geographic location revealed little differences in the plans to add security employees, but certain areas stood out with regard to making changes in safety and security procedures. Hotels in the west-south-central region (including Oklahoma and Texas) were most likely to make procedural changes, followed by those in the populous middle-Atlantic region (New Jersey and New York) and the east-north-central region (Illinois and Michigan). One factor that is undoubtedly influencing the findings is the probability that many hotels already had effective safety and security systems in place before the September 11 attacks.

Keywords
security, safety procedures, terrorism, September 11

Disciplines
Business | Hospitality Administration and Management

Comments
Required Publisher Statement
© Cornell University. This report may not be reproduced or distributed without the express permission of the publisher

by Cathy A. Enz, Ph.D.

Surveys of hotel general managers conducted in 2001 and in 2002 found some but not many hotels making changes in their safety and security arrangements. When asked to respond on a five-point scale whether they were doing nothing (1) or much (5) managers generally answered in the middle, indicating that they were making some changes, either by adding security staff or updating security policies. On balance, the hotels made more changes in 2002 than in 2001.

When the sample was broken down into segments, the study found that extended-stay hotels reported the greatest change in safety and security procedures, while luxury hotels were most likely to add security staff, followed by extended-stay properties.

Examining the hotels by their geographic location revealed little differences in the plans to add security employees, but certain areas stood out with regard to making changes in safety and security procedures. Hotels in the west-south-central region (including Oklahoma and Texas) were most likely to make procedural changes, followed by those in the populous middle-Atlantic region (New Jersey and New York) and the east-north-central region (Illinois and Michigan).

One factor that is undoubtedly influencing the findings is the probability that many hotels already had effective safety and security systems in place before the September 11 attacks.

by Cathy A. Enz, Ph.D.

The Department of Homeland Security website, www.ready.gov, tells visitors that the threat of terrorist attack, either by biological, chemical, nuclear, or radiological weapons is genuine. The site goes on to advise Americans to become better prepared for any eventuality. This message of readiness applies to organizations as well as individuals, and particularly to those businesses such as hotels that have been identified as potential targets.

In light of the continuing concern regarding terrorism in the United States, this report examines the following question: what changes are hotel general managers making to their safety and security activities? To explore changes in hotels’ security procedures and staffing, The Center for Hospitality Research conducted a study of general managers’ activities in the weeks following September 11, 2001, and issued a report detailing the changes being made in the wake of the terrorist attacks. A similar study was made one year later, in September 2002.¹ Both studies investigated the degree to which hotels added staff to their safety and security groups and to which they had changed their security procedures.²

¹ A questionnaire faxed to a stratified random sample of general managers across the United States in October 2001 yielded a response of 1,033. Sent again in September 2002, the questionnaire drew 492 responses.
In contrast to media reports that hotels had enhanced their safety and security measures, our own study revealed a modest effort to alter procedures and increase staff (see Exhibit 1). Between October 2001 and September 2002 the effort to change procedures and increase safety staff expanded, with an increased number of managers reporting that they changed their procedures and hired key personnel. Nevertheless, in the 2002 study almost 30 percent of the general managers surveyed had done nothing to alter their security procedures, and over 50 percent had not added security employees. While this finding may be disturbing on the surface, further examination may well show that many hotels already had reasonably complete security procedures in place.

Overall, the results shown in Exhibit 1 revealed that GMs were not doing a great deal of reevaluation of their security procedures (only 20.8 percent indicated they had done a little), and even fewer were substantially changing their procedures (only 6.6 percent reported making a great deal of change). When it came to adding employees, 58 percent reported making no additions to their security staff—in contrast to about 70 percent...
More hotels made changes in security arrangements in 2002 than did so in 2001, but the percentage of hotels making changes is still relatively small.

For example, luxury hotels and extended-stay hotels reported the highest levels of change in procedures during 2002. Extended-stay hotels in particular were slow to react in 2001, as evidenced by their low scores relative to other types of hotels, but they made the most dramatic changes during 2002. Luxury and upscale hotels were most likely to report adding safety staff, followed by extended-stay hotels. In all cases, only modest levels of change were reported, with the average score for changing procedures being 2.19 in 2001 and 2.51 in 2002 (using a scale ranging from 1, not at all, to 5, a great deal). Mean scores for adding to the security staff were even lower than for changing procedures. On a similar five-point scale, the mean score was 1.51 in the 2001 survey and 1.74 in 2002. These overall mean scores do show that more hotels reported making changes in 2002, but again the degree of change was modest. Luxury hotels repeatedly showed a pattern of greater awareness and attention to safety and security, and extended-stay hotels went from making the fewest changes in staff and procedures to making the most procedural changes, and to being one of the top-three segments in the case of increased staffing.

Again, what these findings do not reveal is that it is possible that many hotels already had investments in well-developed safety and security procedures and so do not need to make substantial changes.

Segment Analysis

While the overall picture would suggest that more effort was devoted to rethinking safety and security in 2002 than was evident right after September 11, some hotels reported making more changes than others, as shown in Exhibits 2 and 3 (on page 7).

Regional Analysis

A final analysis explored the degree to which hotels in various regions of the United States altered their safety and security policies and staffing levels. It was expected that managers at hotels in areas with large population densities might consider their properties to be more-likely targets of terrorism than would those in rural areas. If that were true, one would anticipate seeing dramatic changes in hotel-safety arrangements. This speculation was not fully supported, as the results in Exhibits 4 and 5 reveal (page 8). The largest changes to both security procedures and personnel were reported by hotels in the nation’s west-south-central region, which includes the states of Arkansas, Oklahoma, Texas,
EXHIBIT 2
Reported changes in security procedures by segment for 2001 and 2002

Note: Scale ranges from 1 = none at all to 5 = a great deal.

EXHIBIT 3
Reported changes in security staffing by segment for 2001 and 2002

Note: Scale ranges from 1 = none at all to 5 = a great deal.
**Exhibit 4**
Reported changes in security procedures by region for 2001 and 2002

Note: Scale ranges from 1 = none at all to 5 = a great deal.

**Exhibit 5**
Reported changes in security staffing by region for 2001 and 2002

Note: Scale ranges from 1 = none at all to 5 = a great deal.
and Louisiana. Certainly those states have metropolitan areas of considerable size, but they also have wide rural spaces—a fact that does not support the speculative hypothesis. In contrast, another region with notable changes was the middle-Atlantic region, which consists of populous New York, Pennsylvania, and New Jersey. Changes to safety procedures in this region of the country are consistent with the assumption regarding increased caution in major metropolitan areas. The study also found that safety employees were added by hotels in the south-Atlantic region (which includes Maryland), and security procedures were changed somewhat in the east-north-central region, which includes both Illinois and Michigan. Even so, overall regional differences were not notable, and hotels in most regions reported similar levels of change.

A previous CHR study examined the safety and security equipment in hotels and revealed that luxury and upscale hotels, airport and urban hotels, large properties, and new hotels are most likely to maintain a high level of safety and security amenities. The results of that study should be comforting to the traveling public, since so many hotels have equipped their physical facilities with essential safety and security features—even though many of those features are not required by any building code.

Safety and security equipment is, however, useful only to the extent that a hotel also has complete plans for its use, maintenance, and upgrade. By exploring the degree to which general managers have changed their procedures or added staff, this study helps to address the question of changes in implementation. The results show that few hotels have made much reconsideration of their existing security procedures or enhanced their safety personnel.

We note, however, that the hotels that scored the highest in changing their policies and staffing (i.e., luxury hotels), were also hotels that earned high scores on our study of physical features. This may suggest that managers whose hotels are not well equipped may not be in a position to alter or upgrade their emergency plans.

Americans are paying special attention to their security when traveling since the terrorist attacks and the war with Iraq. Likewise, many sectors of the hotel industry are also giving greater scrutiny to safety. Nevertheless, while some operators are reviewing policies and procedures, others may be reluctant to disturb their existing protocols either because of the risk of destroying their property’s ambience or because their current procedures and staffing levels are adequate. For all hoteliers, the challenge lies in making careful choices that provide appropriate standards for safety.

---

Cathy A. Enz, Ph.D. is the executive director of The Center for Hospitality Research at Cornell University and the Louis G. Shaeneman Professor of Innovation and Dynamic Management at the Cornell University School of Hotel Administration.

The Center for Hospitality Research

607-255-9780

www.chr.cornell.edu
The Center for Hospitality Research

at Cornell University

The premier source for in-depth research on the hospitality industry, The Center for Hospitality Research is supported by the following corporate sponsors and friends.

Partners and Sponsors:

- AIG Global Real Estate Investment
- Bartech Automatic Systems
- Cornell Hotel Society Foundation
- Four Seasons Hotels and Resorts
- Richmond Events
- Willowbend Golf Management

Friends:

- ehotelier.com
- Gazelle Systems, Inc.
- Global Hospitality Resources, Inc.
- Hospitalitynet.org
- Hotel Asia Pacific
- Hotel China
- Hotel Interactive, Inc.
- Hotel News Resource
- Lodging Magazine
- Lodging Hospitality
- National Hotel Executive Magazine
- Resort+Recreation
- Smith Travel Research
- Shibata Publishing Co.
- The Lodging Conference/ The Conference Bureau
- The Hospitality Research Group
- WiredHotelier.com